

ANNEXURE "B"

GATE: 2 TECHNICAL EVALUATION CRITERIA

The Technical Evaluation comprises of two parts, viz Desktop Technical Evaluation and Presentation. Bidders must score minimum of 80 points out of 100 in order to proceed for further evaluation in Gate 3 (net benefit offered).

PART 1: DESKTOP TECHNICAL EVALUATION

The bid will be evaluated on Desktop Technical Evaluation as follows: -

| Folio No. | Criterion | Weights | Evidence |
|-----------|--|-----------|---|
| 1. | Service quality | 10 | Bidders to attach company profile indicating number of years (with clear start and end dates) in public sector banking at the provincial sphere of government with contactable reference(s). |
| 1.1. | Experience of the bank in public sector banking at the provincial sphere of government | 10 | |
| 1.1.1 | less than 3 years | 0 | |
| 1.1.2 | 3 – 5 years | 5 | |
| 1.1.3 | 6 – 10 years | 7 | |
| 1.1.4 | 11 years and more | 10 | |
| 2. | Management Expertise | 10 | Bidders to attach a list of Relationship Management Team indicating full names, Identity Numbers, qualifications, designation/portfolio and location (where the team member is based) in the company as outlined in item 11.3.14 of the ToR |
| 2.1. | Relationship Management Team with public sector banking experience at the provincial sphere of government | 5 | |

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| 2.1.1 | Not having a full Relationship Management Team | 0 | |
| 2.1.2 | Full Relationship Management Team | 3 | |
| 2.1.3 | Full Relationship Management Team and based in Polokwane | 5 | |
| 2.2. | Average experience of the Relationship Management Team with public sector banking experience at the provincial sphere of government | 5 | Bidders to attach curriculum vitae for Relationship Management Team in line with item 2.1. (of this document) indicating number of years (with clear start and end dates) within public sector banking at the provincial sphere of government with contactable references. |
| 2.2.1 | Less than 3 years | 0 | |
| 2.2.2 | 3 – 5 years | 3 | |
| 2.2.3 | 6 years and more | 5 | |
| 3. | Technological capabilities | 50 | Bidders to submit a proposal demonstrating the ability to:- |
| 3.1. | Interfacing of bank accounts | 10 | Automate interface bank accounts with government financial system. |
| 3.1.1 | Electronic banking system not interfacing with government financial system. | 0 | |
| 3.1.2 | Electronic banking system interfacing with government financial system. | 10 | |
| 3.2. | Sweeping between nominated bank accounts | 5 | Automate sweeping between nominated bank accounts. |

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| 3.2.1 | No automated sweeping between nominated bank accounts. | 0 | |
| 3.2.2 | Automated sweeping between nominated bank accounts. | 5 | |
| 3.3. | Set-off arrangement | 5 | Automate configuration of provincial government bank accounts profile in a set-off arrangement. |
| 3.3.1 | No automated set-off arrangement. | 0 | |
| 3.3.2 | Automated set-off arrangements. | 5 | |
| 3.4. | Deposit Identification | 5 | Provide deposit identifier that will be able to identify the depositor in all deposit transactions. |
| 3.4.1. | No deposit identification. | 0 | |
| 3.4.2 | Deposit identification. | 5 | |
| 3.5. | ACB Limits | 10 | |
| 3.5.1 | Setting of ACB Limits | 5 | Set ACB limit in a seven (7) day cycle. |
| 3.5.1.1 | Unable to set ACB Limits in seven days cycle. | 0 | |
| 3.5.1.2 | Able to set ACB Limits in seven days cycle. | 5 | |
| 3.5.2 | Adjustment of ACB Limits | 5 | Adjust both Item and Aggregate ACB Limits within timelines as and when required. |
| 3.5.2.1 | Unable to adjust ACB Limits by 11h30 a day after the payment run. | 0 | |
| 3.5.2.2 | Able to adjust ACB Limits by 11h30 a day after the payment run. | 5 | |
| 3.6. | Real time processing of transactions | 5 | |

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| 3.6.1 | No real time processing of transactions. | 0 | Provide real time processing of transactions to reflect same day in the payees' accounts. |
| 3.6.2 | Real time processing of transactions. | 5 | |
| 3.7. | Payment recalls | 5 | To recall erroneous payments within set timelines. |
| 3.7.1. | Unable to recall payments | 0 | |
| 3.7.2. | Able to effect recalls submitted by 12H00 a day before the action date | 5 | |
| 3.8. | Query Management | 5 | Provide query management system that track the turnaround times. |
| 3.8.1 | No automated query management system. | 0 | |
| 3.8.2 | Automated query management system. | 5 | |
| 4. | Geographic Spread | 10 | |
| 4.1 | Number of branches per district | 5 | Bidders must attach list of branches per district indicating physical address for each branch. |
| 4.1.1 | Less than five branches per district | 0 | |
| 4.1.2 | Five branches per district | 3 | |
| 4.1.3 | More than five branches per district | 5 | |
| 4.2 | Number of ATMs per district | 5 | Bidders must attach list of ATMs per district indicating physical address for each ATM. |
| 4.2.1 | Less than fifteen ATMs per district | 0 | |
| 4.2.2 | Fifteen ATMs per district | 3 | |
| 4.2.3 | More than fifteen ATMs per district | 5 | |
| TOTAL | | 80 | |

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PART 2: PRESENTATION EVALUATION

Bidders are expected to make Power Point presentation on their capabilities demonstrating their understanding of the public sector banking environment at the provincial sphere of government and will be evaluated as per the criterion outlined below:

| Folio No. | Criterion | Weights | Point of Reference (Clauses of the ToR) |
|-----------|---|---------|--|
| 1 | Interfacing of bank accounts | 4 | 11.2. |
| 1.1 | Electronic banking system not interfacing with government financial system. | 0 | |
| 1.2 | Electronic banking system interfacing with government financial system. | 4 | |
| 2 | Sweeping between nominated bank accounts | 2 | 11.2 |
| 2.1 | No automated sweeping between nominated bank accounts. | 0 | |
| 2.2 | Automated sweeping between nominated bank accounts. | 2 | |
| 3. | Set-off arrangement | 2 | 11.2 |
| 3.1 | No automated set-off arrangement. | 0 | |
| 3.2 | Automated set-off arrangements. | 2 | |
| 4 | Deposit Identification | 2 | 11.2 |
| 4.1 | No deposit identification. | 0 | |

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| 4.2 | Deposit identification. | | 2 | |
| 5 | ACB Limits Facility | | 4 | 11.3.12 |
| 5.1 | Setting of ACB Limits | | 2 | |
| 5.1.1 | Unable to set ACB Limits in seven days cycle. | | 0 | |
| 5.1.2 | Able to set ACB Limits in seven days cycle. | | 2 | |
| 5.2 | Adjustment of ACB Limits | | 2 | |
| 5.2.1 | Unable to adjust ACB Limits by 11h30 a day after the payment run. | | 0 | |
| 5.2.2 | Able to adjust ACB Limits by 11h30 a day after the payment run. | | 2 | |
| 6. | Real time processing of transactions | | 2 | 11.3 |
| 6.1 | No real time processing of transactions. | | 0 | |
| 6.2 | Real time processing of transactions. | | 2 | |
| 7. | Payment recalls | | 2 | 11.3.1 |
| 7.1 | Unable to recall payments | | 0 | |
| 7.2 | Able to effect recalls submitted by 12H00 a day before the action date | | 2 | |
| 8 | Query Management | | 2 | 11.3.9 |

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| 8.1 | No automated query management system. | 0 | |
| 8.2 | Automated query management system. | 2 | |
| TOTAL | | 20 | |

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